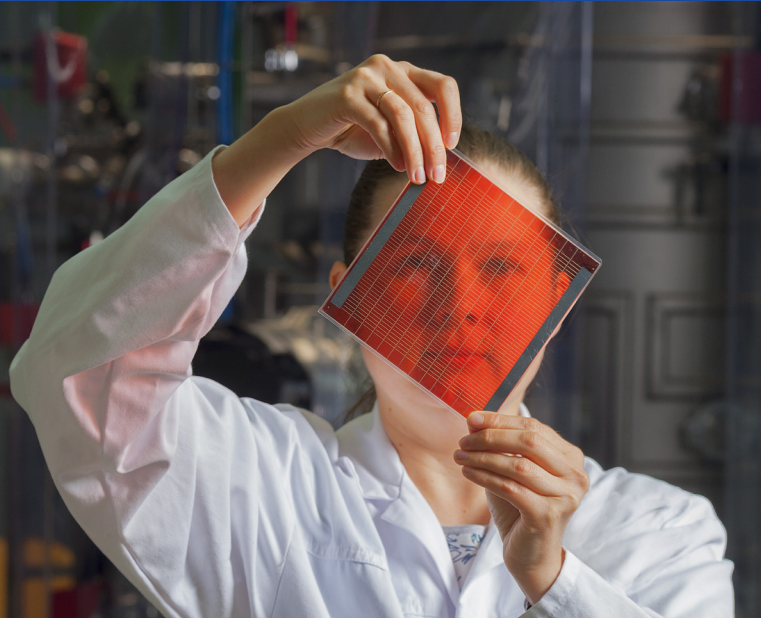


# TNO Tech Transfer: Accelerating the market launch of innovations and technology



Over the past 90 years TNO has developed countless innovations. Also for the coming decade TNO has great ambitions in the field of sustainability, safety, health and digitalization. With these ambitions TNO contributes to solving societal challenges and strengthening the earning capacity of the Netherlands.

Getting innovations to market faster. So that society and business can benefit from technologies sooner. That is the aim of the TNO Tech Transfer program. We grant licenses to companies that enable them to use new technologies with the intellectual property rights. Or we turn an innovation into a new company: a spin-off.

## Active in various sectors

Since 2017, TNO has established 38 of these spin-offs, often together with partners. These companies are now building market positions in sectors such as High-tech, Health & pharma, ICT and Energy. They are often more successful and innovative than other start-ups. In this way TNO is helping to further expand the strong international position of these Dutch sectors.

## Economic impact

In 2022, total invested capital in the spin-offs amounted to € 207.6 million. The combined value is over € 242 million. And meanwhile the

companies together provide over 500 jobs.

Continuously attracting external capital is important for the growth of these spin-offs. That is why TNO is helping the Dutch investment landscape grow, for example by participating in various 'early stage investment funds'.

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It is crucial for our prosperity and competitiveness that new innovations and technologies are available as quickly as possible. That's what we do with the TNO Tech Transfer program.

Hans Boumans, TNO Tech Transfer

## Numbers\*



### Spin-offs per sector



**6**  
Health & Pharma



**4**  
ICT



**3**  
Chemical



**13**  
High tech

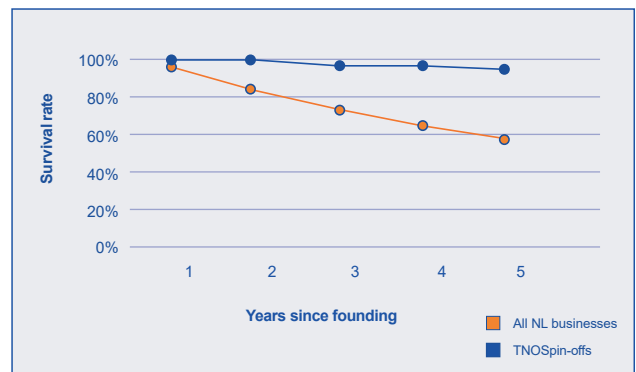


**10**  
Energy



**2**  
Buildings & Infra

## Survival rate



Bron: Eurostat (2020)

## Value of portfolio



**€ 242.8M**

## Capital raised



**€ 207.6M**

\* These numbers are representative of the start of the program in 2017 through 2022.

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Innovation is the market introduction of a technical or organisational novelty, not just its invention.

Joseph A. Schumpeter

